

## **BUSINESS DEVELOPMENT EXECUTIVE**

### Role profile

#### **WHO WE ARE**

Established in 2018 as a division of the highly successful Tara Developments, Keon Homes works with Registered Providers, Local Authorities and other partners to build open-market, affordable and private-rental sector housing.

Keon Homes has a skilled team who have a track record of working within the sector. With a combined 35 years of experience and a driving force to succeed, the directors ensure that outstanding service is delivered, and quality and best practice come as standard.

Keon Homes prides itself on doing the right thing and has been certified in the Great Place to Work index for the last 3 years.

The Tara Group is run by a professional board on behalf of the Sweeney family and in addition to Keon Homes includes two further operational businesses; Chasetown Civil Engineering Ltd and Cameron Homes, plus two legal entities; Cameron Estate Management and Tara Developments, the Holding Company.

#### **ABOUT THE ROLE**

We have an exciting opportunity for someone to join our Business Development team as a Business Development Executive. You will be working with the Head of Business Development to grow and strengthen relationships with clients to ensure a pipeline of business and business intelligence is available for the company.

You will also work with our land function to identify open market and mixed tenure opportunities, whilst supporting them with current data and clients' needs information, ensuring we follow the right opportunities.

#### **WHAT WE WANT FROM YOU**

Ideally you will have experience of Business Development and/or partnering in the housing/ construction sector. However other relevant experience and transferable skills will be considered.

#### **WHAT WE CAN OFFER YOU**

The opportunity to work for an organisation which has been recognised as one of the top places to work in the UK and has been ranked by Great Place to Work® for 3 consecutive years.

We have excellent benefits, including:

- Competitive salary and bonus package
- 25 days annual leave
- Free private medical insurance
- A generous pension allowance
- Life assurance
- A range of health and wellbeing programmes
- Opportunities to flourish in your role through training and personal development

#### **EQUAL OPPORTUNITIES**



Keon Homes is committed both to promoting equality and diversity in the Company and to Equal Opportunities in employment. The Company believes in equality regardless of race or racial group (including colour, nationality, ethnicity, national origins) religion, caste or belief, age, disability, gender, gender identity, gender reassignment, sexual orientation, marriage and civil partnerships, surrogacy, adoption and parental rights. This includes any incidents of perceived or associated discrimination and harassment.